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Maps









- Overview of Google / Enterprise Team
- Google Maps Product Overview
- Case Studies
- Terms
- Q&A



Google Corporate & Federal Overview



Current Index:	World's largest search engine
Employees:	15,000+ as of December 31, 2006, many of whom are technical / engineering
Search Market Share:	More than 70% of worldwide search results served ¹
Enterprise Customers:	More than 7,000 customers to date
Office Locations:	More than 20 offices worldwide including Mountain View, Washington, DC, New York, Boston, London, Tokyo, Hamburg
International:	109 interface languages and 113 international domains





1 comScore qSearch (May 2005)

Google Enterprise



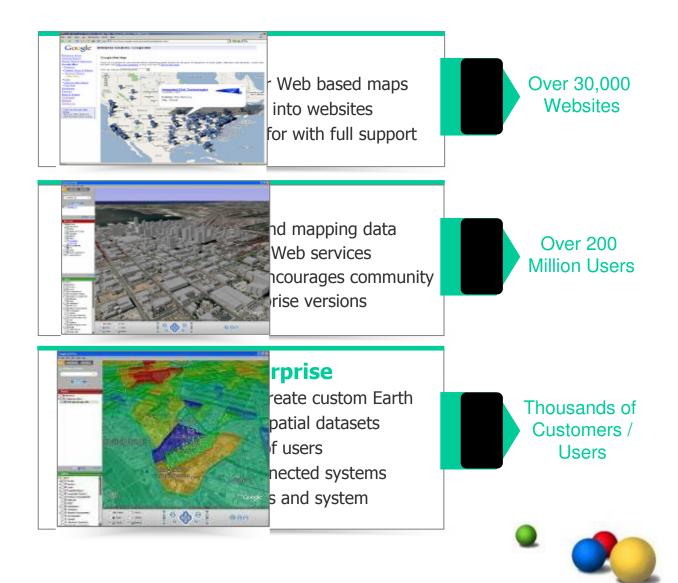
- Dedicated cross-functional team
 - Leverages Google's core research and development
 - Delivers Google innovation to the enterprise
 - Hundreds of active Federal customers





Google Geospatial Products









- Use Google's mapping technology for:
 - Workforce management—manage your employees and resources in the field
 - CRM—instantly see the locations of customers
 - Operations and logistics—provide geographic context for operating needs from tracking shipments to managing supply chains
 - Marketing—get a geographic view of your sales trends and customer concentrations to better understand business performance
 - External Websites—public-facing applications from location finders to showcase sites.





Google Maps Value Proposition

Simple, cost-effective, web-based visualization tool that allows you to integrate data and seamlessly create a high performance mapping experience.

- Google Maps Adoption
 - More than 30K API sites
- What makes it unique?
 - Performance
 - Interactivity
 - Content
 - Ease of use and implementation



Product Overview Features



- JavaScript client
 - Automatically loads from maps.google.com
 - Interactive user interface
 - Pan, Zoom, Overview Window, View Mode
 - View Modes
 - Map, Satellite, Hybrid, Traffic, Street views
- Maps API
 - JavaScript classes and functions
 - Documentation and examples at <u>www.google.com/apis/maps</u>
 - Google Maps API is currently licensed only for <u>free</u>, <u>public facing sites</u> and will <u>display advertising</u> in the future



Product Overview What's New



Mapplets

allows you to embed externally hosted applications within Google Maps

Importing KML files

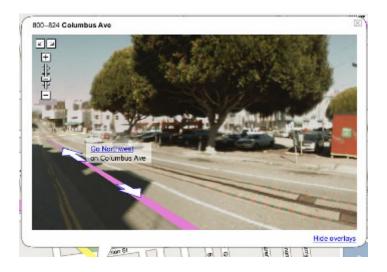
allows you to import KML and GeoRSS files

Directions Element

simple interface for driving directions

- Traffic Overlays add traffic information to your maps
- Street Views

adds panoramic street views for certain US cities





Product Overview

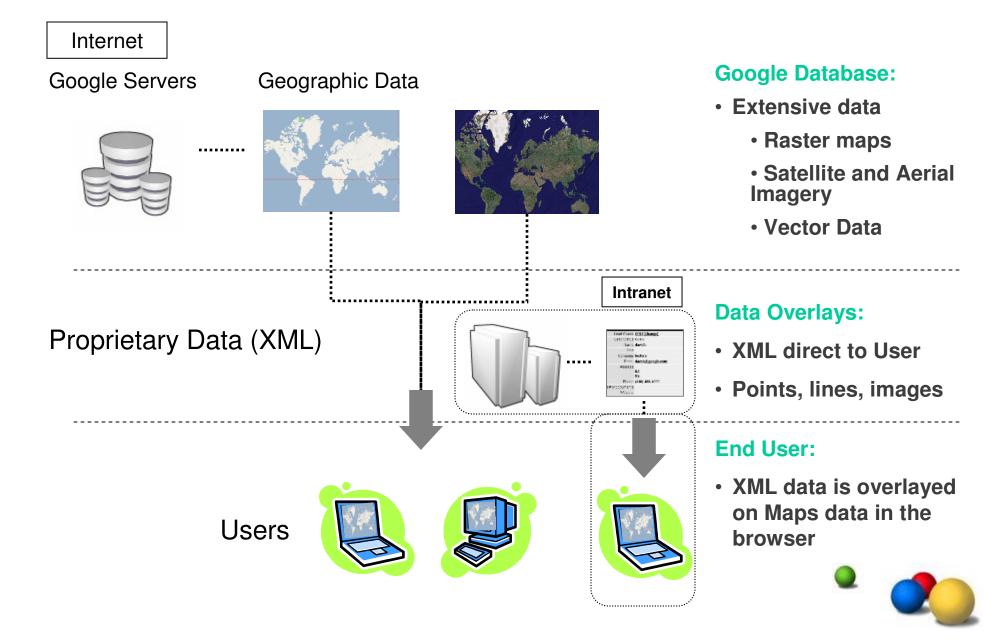


- Google Maps Enterprise
 - Ability to turn on and off advertising
 - Implementation guidance
 - Telephone and email support (SLA included)
 - Use on internal and external (with restricted access) applications
 - Performance and ease of use
 - Flexible overlay of custom data with the JavaScript-based API
 - Seamless integration of maps in your web application
 - Robust data coverage of the US, Canada, Europe and more...
 - Satellite images for detailed views of the Earth





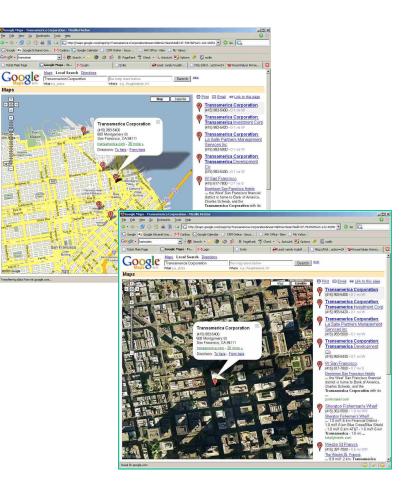






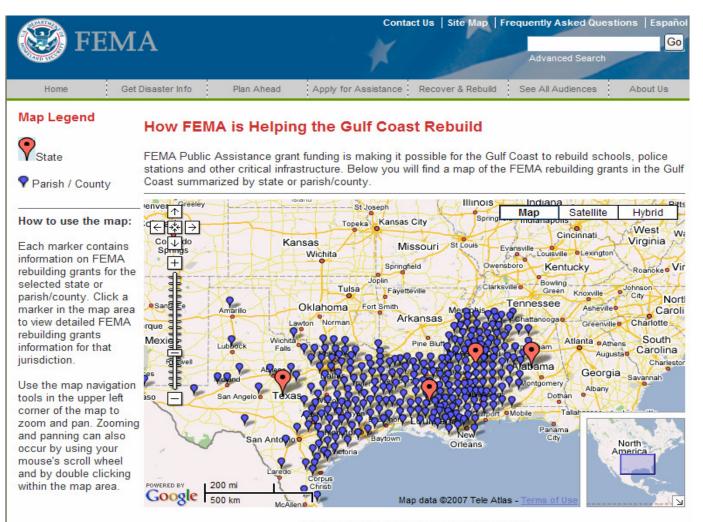
Google Earth v3.0 / Google Maps

- Google Earth HTML and Google Maps deliver a truly integrated database composed of high resolution imagery, high quality maps, the road network, and points of interest in a Web browser
 - Unbeatable performance: Images load instantly
 - Imagery, road names, borders, and POI are integrated in one image
- Browser based technology
 - Platform independent
 - No software installation
 - AJAX-based solution
- Integrates with Web applications
 - Overlay customer data, such as property inventory
 - Flexible mark-up language provides complete interface redesign capability
 - Published API

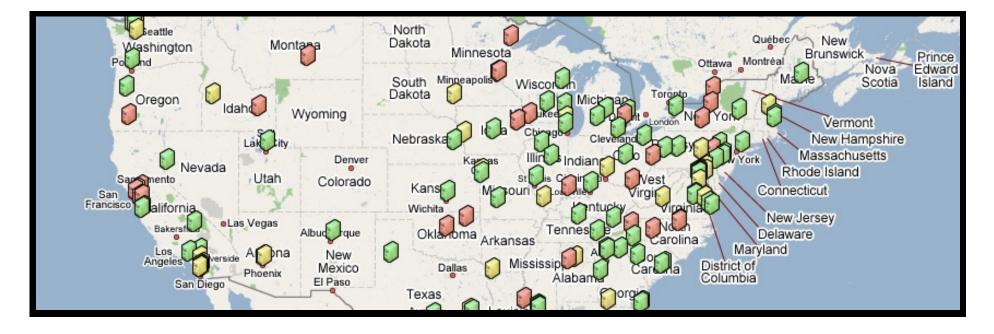




FEMA Implementation



Source: Federal Emergency Management Agency 2007.



Real-Time System Management with Google Maps

Boris Rabkin

EDS – Navy Marine Corps Intranet (NMCI)



Our Real-Time Map (RTM) capability utilizes a flexible configuration model which provides the EDS Client Facing team with "real time" operational performance information about the sites we support.

Specific Benefits:

- Central interface for real-time operational data from multiple data sources
- Role based security
- Object oriented design
- Custom reporting built into specific objects
- Business logic configured at the database



Considerations for using Google Maps

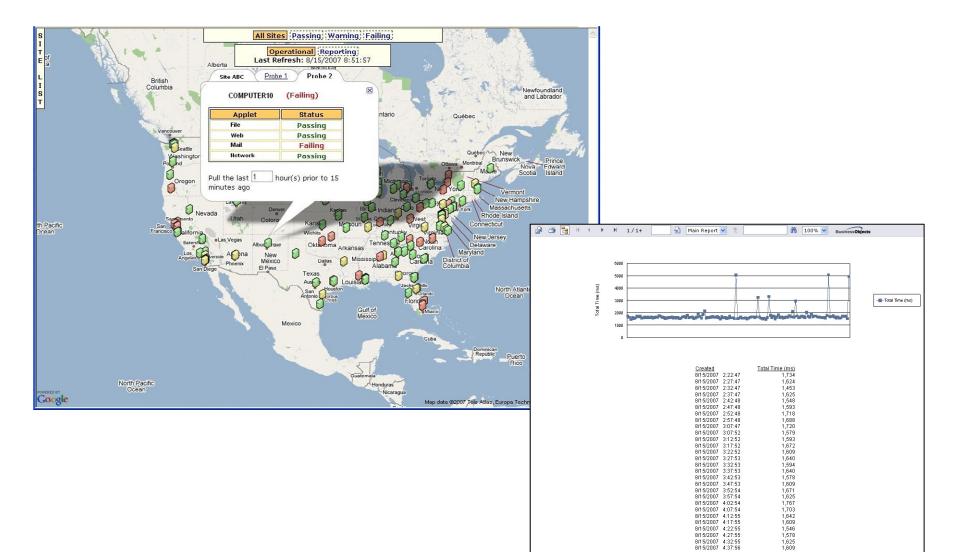


- Time to market
 - Flexible development environment
 - Custom mashups and add-ons
 - Easy to use API, Code Examples, Documentation
 - Google Groups, Wiki
- Limited footprint
 - No additional software
 - Government certification
- Wow! Factor
 - Web 2.0



EDS Screen Shots







Product Overview Features



- Terms
 - Price per transaction model
 - What is a transaction?
 - Page views: Initial load, zoom, mode change (Map/Hybrid/Satellite), pan beyond the edges of the view
 - Geocodes: Request to server for lat/long of a street address
 - Volume Levels
 - Standard 1.5M transactions
 Premium 5M transactions
 High Volume Premium 18.75M transactions
 High Volume Premium 100M transactions
- \$10k/annual \$25k/annual \$75k/annual \$250k/annual



What we encourage you to do...after today



- Investigate further: Make sure this is the product for you. Research our website to make sure that Google Maps is the right fit.
- Download a Trial: If your developers have not done so already, download the 30 day Maps API.
 http://services.google.com/enterprise/gme
- Contact Google Federal: Contact Google Federal to speak about your specific project and how Maps could fit



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