

Intalio Overview

Intalio, Leader in Open Source BPM

Intalio has the opportunity of becoming the JBoss of SOA.

— Edwin Khodabakchian, Vice President, Oracle

- 1999** JUL Creation

 AUG Intalio creates ExoLab open source project
- 2000** JUN Intalio publishes first white paper on BPMS

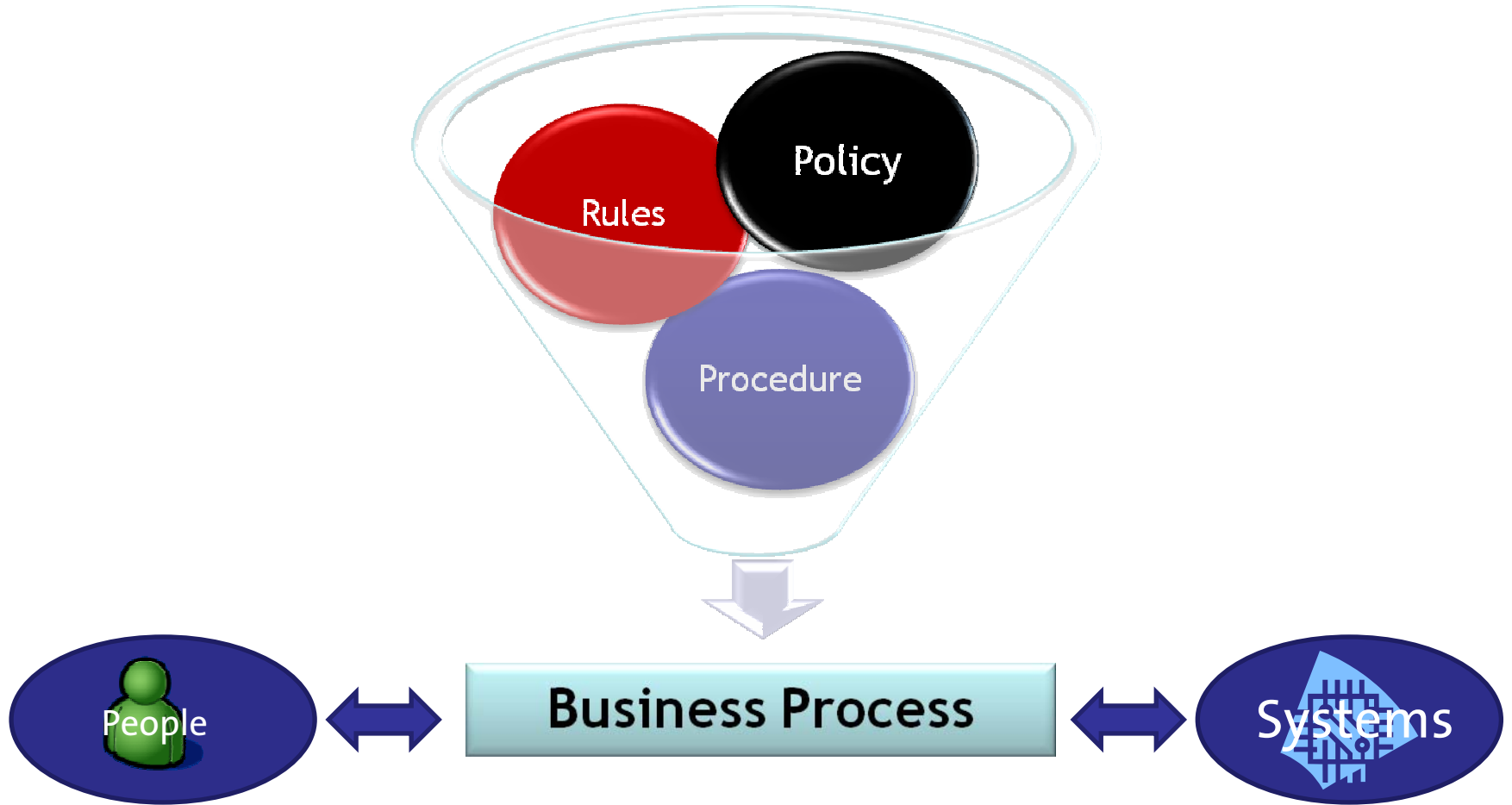
 AUG Intalio creates BPMI.org

 MAR Intalio releases first BPMS
- 2001** JUN BPMI.org releases BPMN 1.0
- 2002** AUG Intalio joins the Oasis WSBPEL TC

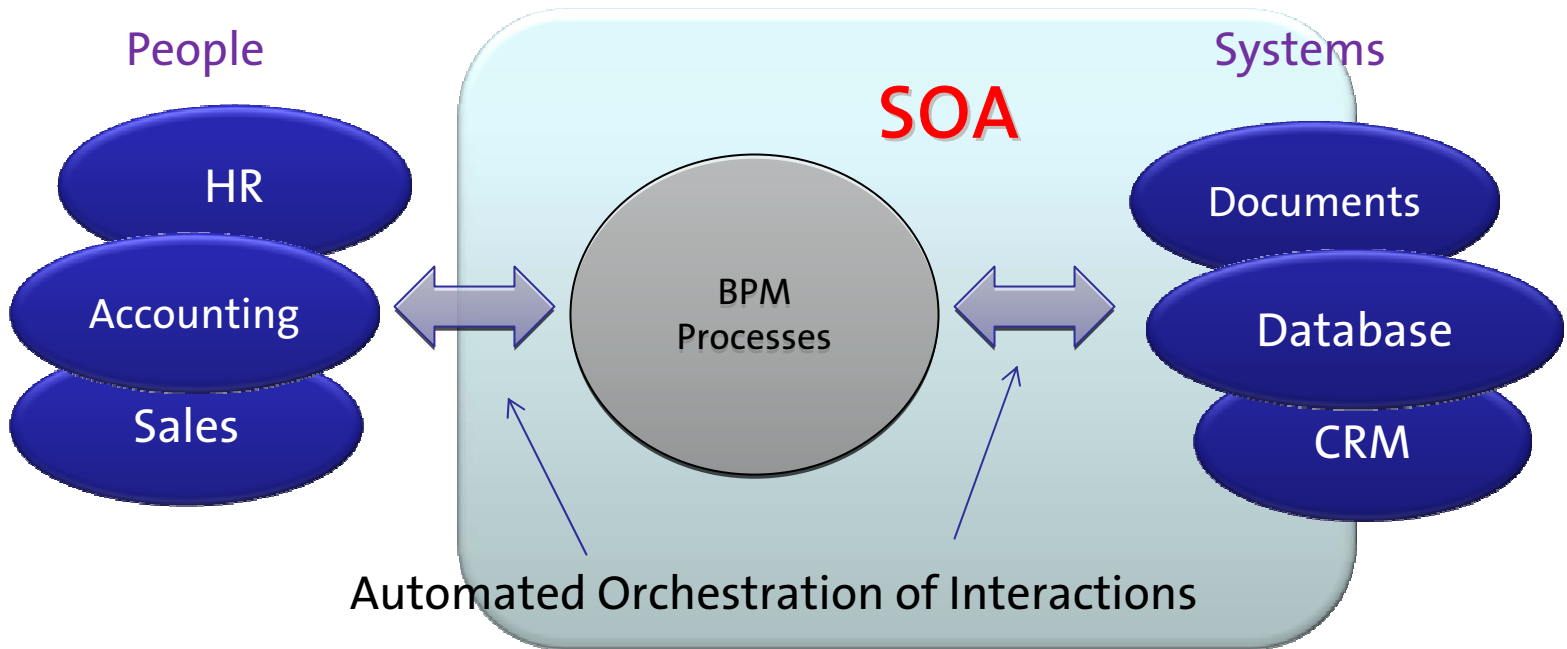
 MAY Intalio acquires FiveSight Technologies
- 2004** DEC BPMI.org releases BPML 1.0
- 2005** APR Intalio releases Intalio|BPMS 4.1 and opens Intalio|BPMS Community
- 2006** DEC Intalio releases Intalio|BPMS 4.4 and signs its 100th customer
- 2007** APR After 1 year, Intalio|BPMS is used by over 10,000 organizations in 23 countries

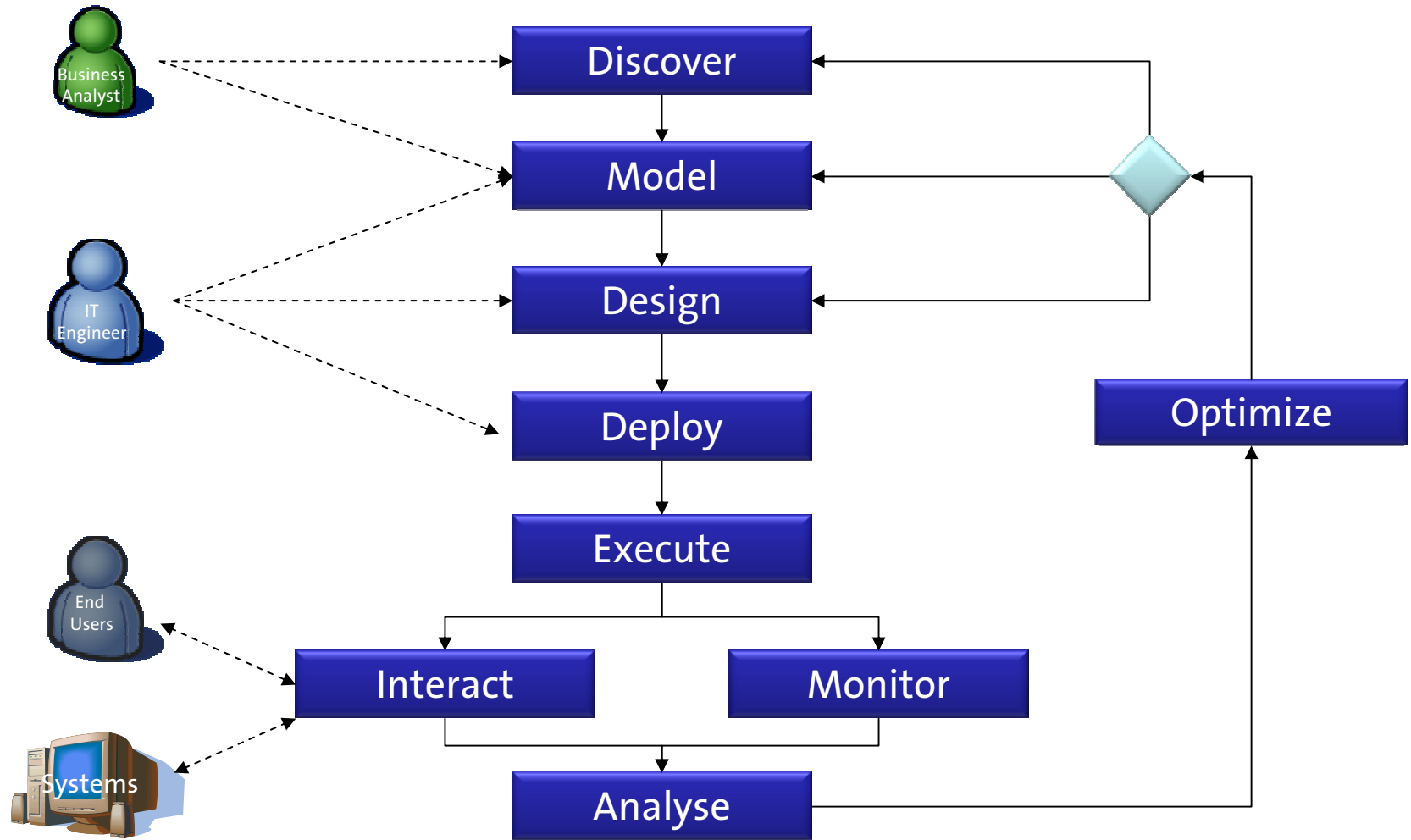
 APR Oasis releases WS-BPEL 2.0

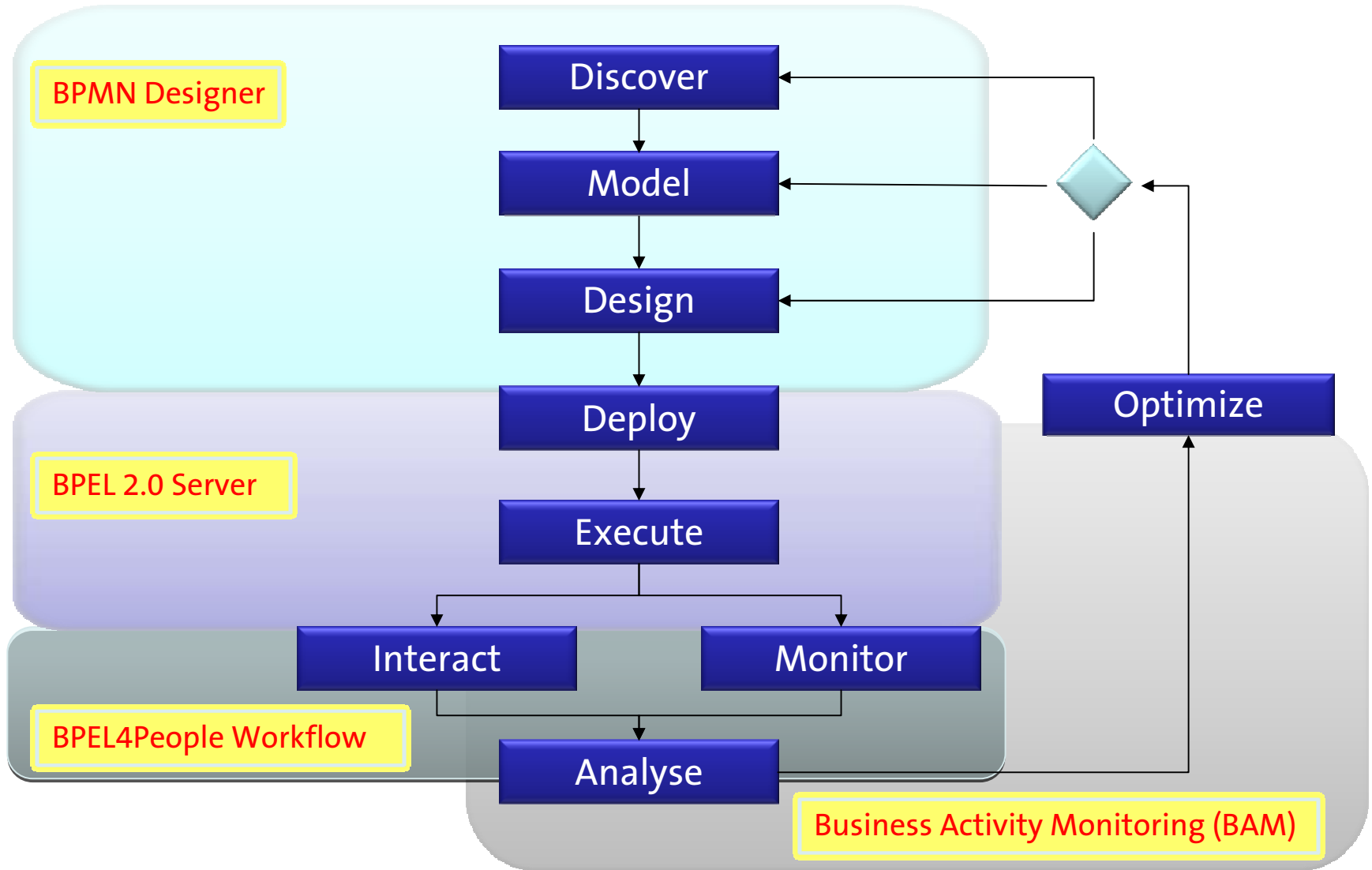
 MAY Intalio releases Intalio|BPMS 5.0 and joins Iona's Jumpstart Program



- Human to System
- System to System
- Process to Process (reuse)





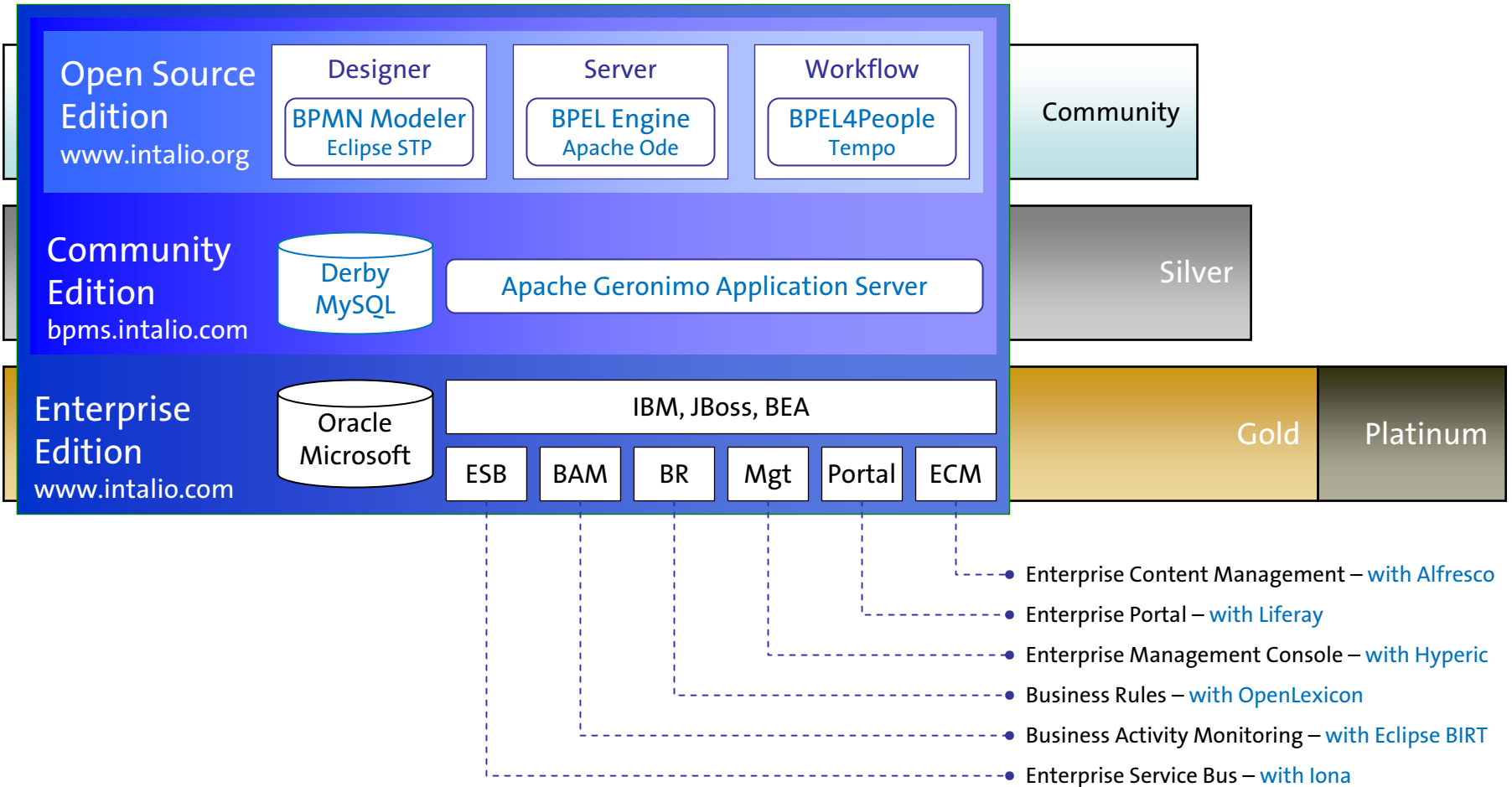


- **BPMN** - Business Process Modeling Notation - A standardized means of illustrating a business process. Allows for collaboration between Business users and IT organization (common language)
- **BPEL 2.0** – Business Process Execution Language –
 - Maintained by the OASIS group
 - Intalio Designer generates BPEL 2.0
 - Intalio Process server executes BPEL 2.0 code.
- **BPEL4People** – Standardized Human centric BPEL extensions
- **WSDL** – Web Services Descriptor Language
 - All Intalio BPMS processes can be accessed through WSDL
- **XForms** - Web 2.0 replacement for HTML forms
 - Currently rendered to AJAX

All of these standards are CROSS-PLATFORM compatible!
All are XML-based: no proprietary code to learn!

Product

Subscription



	Silver	Gold	Platinum
Support Times	9am-5pm Mon-Fri	9am-5pm Mon-Fri	24x7x365
Response Times	2 business days	4 business hours	1 hour
Developer Assist	✓	✓	✓
Updates/Patches	✗	✓	✓
Intalio Network	✗	✓	✓
Assurance	✗	✓	✓
Indemnification	✗	✗	optional

Subscription provides access to Customer Support Portal:

- Registration Module (pre-define your environments)
- Certified Answers (internal knowledgebase)
- Case Management (open/update/close support cases)

Subscription Services

- **Technical Support from our Experts** - Production Support and Developer Assistance
 - Silver Support – Development support – 8x5 coverage with 1 business day response time
 - Gold Support – Production support – Non-Mission Critical – 8x4 coverage with 4 business hour response time
 - Platinum Support – Production support – Mission Critical – 24x7 coverage with 2 hour response
- **Intalio Network** - Access to the Intalio support and case management system along with internal knowledge base

Training and Professional Services

- **Public Training** - Regularly scheduled classes around the world
- **Onsite Training**
 - Cost effective for larger development teams
 - Reduce travel and disruption
- **Consulting is delivered via**
 - Certified Systems Integration partners
 - Intalio Consulting organization offering:
 - Design Review and Alignment of Best Practice
 - Configuration and Customization
- **QuickStart** – Combines Onsite training and services to ensure your teams success



<i>Company</i>	<i>Country</i>	<i>Industry</i>	<i>Usage</i>
Avaya	US	Telco	Real Time Service Fulfillment
BAE Systems	UK	Defense	ERP Extension for Order Fulfillment
BP	UK	Energy	Consolidation of Business Applications
Callatay & Wouters	Belgium	Banking	SOA Migration of Banking Application
Coghead	US	Software	Web-based Business Application Development
Diamelle	US	Software	Identity Management
France Telecom	France	Telco	Service Provisioning
GD	Netherlands	Health	Farm Animals Certification
LexisNexis	US	Publishing	Order Fulfillment
Northrop Grumman	US	Defense	Data Aggregation for law enforcement
OperMix	Canada	Software	Integrated Business Suite
State of Queensland	Australia	Government	Exchange Infrastructure for State Development & Planning
TeliaSonera	Finland	Telco	Mobile Network Installation & Maintenance

Our experience in sales coaching and practice improvement has demonstrated that customer-related processes are the most critical and complex in any organization. Our customers are now starting to realize how BPM can be applied to customer satisfaction and loyalty building. Over other BPM solutions that are available in the market today, I believe Intalio|BPMS is the best choice for many reasons: it protects customer investments over the long term using standard approaches and technologies, it represents the lowest total cost of ownership, and above all, it is highly flexible and reactive, allowing us to change processes on the fly.

— Hicham Jellab, OperMix

Intalio|BPMS perfectly completes Thaler's new Service Oriented Architecture. It makes service orchestration and composite applications a reality, without having to write a single line of code. Application development enters a new era where business takes control back from IT.

— Pierre-Philippe Bastin, C&W

Using Intalio|BPMS will allow projects to be deployed within two to four weeks, instead of the multi-month or multi-year cycles traditionally associated with large-scale IAM projects. We evaluated many other BPM solutions currently available on the market, but no other product came close to Intalio's in terms of robustness, scalability, and ease of deployment.

— Ameet Shah, Diamelle

We used to work with JBoss jBPM before we switched to Intalio's BPM product. Intalio|BPMS is much easier to use, and its scope of applicability a lot broader. Intalio|BPMS is a very powerful BPM tool for business analysts. It bridges the gap between Business and IT in an elegant, easy to use manner. Using this product, we experienced massive acceleration in deploying portal-based business processes.

— Konstantin Bohm, Ancud IT

SOA is in the DNA of every Intalio engineers, and we believe that support for the BPMN and BPEL industry standards is highly critical to any BPM strategy.

— Mauricio Bitencourt, Projeler

It is refreshing to meet with a company where everybody speaks the same language and everyone knows their product in and out.

— Mauricio Alvarez, NextStage

Intalio's training brings out the magic of this incredibly powerful software.

— Tom Debevoise, BKA, Inc.

Intalio's product has reached a level of maturity and sophistication that makes it the absolute leader in the BPMS space.

— Mirela Cukovic, Broadlane

After building three prototypes with Intalio and two competing products, I was sure that the Intalio approach was the best.

— Heinz Drews, Computer Sciences Corporation